

Position Available: Senior Retail Consultant

Hill PDA is currently looking for a **Senior Retail Consultant** to join their expanding team in their Sydney office.

Hill PDA is a specialist property consultancy, providing a fully integrated capability in property economics, urban planning and real estate valuation. Our ever expanding team includes highly qualified land economists, urban planners, valuers and geographers. Whilst Hill PDA's head office is located in Sydney, we are currently expanding into Melbourne and have affiliated offices in Dubai.

Hill PDA has successfully gained an enviable reputation for professional, unbiased and independent advice. We are respected for our creative, diligent and balanced approach to all facets of our consultancy activities. A particular strength of Hill PDA is the diversity of areas in which we are actively involved. We deal with a full spectrum of land uses including residential, retail, office, industrial, hospitality, recreation and community-based activities.

We have extensive experience in a diverse array of projects for government bodies at all levels as well as private sector corporations, institutions and other organisations. Furthermore, Hill PDA is the consulting arm of **Estate Master Property Software** – we assist clients with a variety of services relating to the Estate Master suite of property development and management software.

At the heart of the Hill PDA service is independence and creativity. It is a service that reflects experience, enthusiasm and dedication.

About the Position

Due to our continued growth, an opportunity exists for a Senior Retail Consultant to join our team. Whilst the role is focussed on retail, there will be opportunities for the successful applicant to participate in our projects outside of retail, including financial feasibility analysis, Masterplanning and special research projects.

The pivotal role will involve:

- All facets of retail economics including retail demand / expenditure modelling, trade area analysis, economic impact assessments, retail and commercial centres strategies, and market research;
- Collaboration with multi-disciplinary teams for major projects and masterplans for a wide range of private and public clients;
- Report writing and correspondence directly with clients and relevant authorities;
- High level of project management with responsibility for delivering projects on time and to budget;
- Site inspections, land use surveys and office based computer work (internet browsing, Census, mapping, Excel, word processing, statistics, presentations);

- Regional and interstate travel;
- Building a strong client base through business development initiatives and contributing to the ongoing growth of the company and its profile; and
- Manage and mentor other staff.

Selection Criteria

The successful candidate should have the following skills and attributes:

- A sound knowledge of the property industry and a genuine interest in the retail side of property;
- Strong analytical, technical and strategic property skills;
- Strong report writing and MS Excel skills;
- Communication and interpersonal skills;
- A good network of clients and/or industry contacts;
- A collaborative, consultative and team orientated approach;
- An understanding of statutory planning principals and the ability to provide practical advice (preferable but not essential);
- A willingness to learn and to be involved in a wide range of tasks; and
- Organisational and time management skills.

The candidate should have a minimum of 3-5 years experience in the property industry, preferably in property consulting and professional qualification(s) in Property Economics, Town Planning or an associated degree.

Hill PDA provides ongoing education and training for all staff through their in-house education program. Whilst experience with retail analysis is desired, extensive training will be provided to the successful applicant.

Apply now or if you would like to discuss this opportunity further please contact Sarah Hill at sarah.hill@hillpda.com or Adrian Hack at adrian.hack@hillpda.com or contact our office on (02) 9252 8777.

